

TECHNOLOGY APPLIED

COATINGS • EFFECTIVE TANK COATING DEPENDS ON A GOOD WORKING RELATIONSHIP BETWEEN SUPPLIER AND APPLICATOR, AS APC'S EXPERIENCE WITH HÜNI SHOWS

ADVANCED POLYMER COATINGS (APC) has reappointed Hüni + Co as its sole ChemLINE® coatings applicator in Europe for tank containers. The signing of this new contract solidifies a more than ten-year working relationship between the two companies, which began in 2004.

Hüni + Co, which was founded as long ago as 1859, added high performance coating application for corrosion protection to its services in 1959 and has been involved in coating tanks, containers and various apparatus since then. Now, more than 50 years on, Friedrichshafen-

based Hüni + Co has become Europe's leading tank container applicator, working with major chemical manufacturers, other chemical and agrochemical companies, tank operators, lessors and tank manufacturers.

MARKET DEMAND

Peter Hüni, president of Hüni + Co, notes that the market for lined tanks is growing: "There is a need for specialised tank containers with protective linings that can carry high value corrosives and other liquids, thus generating higher revenue."

Hüni points out there are some coatings that may be able to handle carriage of a specific cargo, but only the ChemLINE coating system can carry the entire range of approved chemicals. "ChemLINE offers tremendous versatility by providing the capability to easily carry different cargos when needed," he explains. ChemLINE handles more than 5,000 different chemical cargoes, including acids, alkalis, solvents, clean petroleum products, edible oils, agricultural chemicals and many others.

Donald J Keehan, chairman of APC, says: "The APC/Hüni + Co relationship has been solid since day one. We have great trust in the technical ability and the attention to quality that Hüni + Co repeatedly delivers. They have an excellent system that produces outstanding tank container lining results and they understand how to apply ChemLINE coatings and the attention needed for proper heat curing and inspection to bring about the desired performance."

Proper heat curing of ChemLINE creates a highly cross-linked and tightly knit coating structure that provides unprecedented chemical resistance, even at elevated temperatures.

